



First Choice Bank™

First in Speed | Service | Solutions



Peter Hui
Chairman



Robert M. Franko
President/CEO

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Dear Valued Shareholders, Customers and Staff:

First Choice Bank recently celebrated its 14th anniversary, having opened its doors on August 18, 2005, with just one branch and 15 employees. It is incredible how much we have grown! We could not be prouder of the current organization and are grateful to all of our employees, customers and shareholders for the extraordinary effort, dedication and trust it has taken to get us to where we are today. We look forward to many more years of serving all of you.

In financial news, we are happy to report solid earnings for Q3 2019. As of September 30, 2019, First Choice earned \$8.1 million in net income for the third quarter, and a record \$21.9 million year-to-date. In addition, we are pleased that our continued strong performance allowed us to pay the year's third quarterly cash dividend of \$0.20 per share to shareholders in August. Additional performance details are included inside.

We are excited to announce that, for the second year in a row, First Choice Bank was named one of American Banker's Best Banks to Work For! In addition, the Bank recently received several other industry accolades, the details of which are in this issue. We are honored and proud to be recognized for these achievements and are committed to continuing to be First in Speed, Service and Solutions in all aspects of our business.

We are delighted to have been able to participate in several worthwhile community events during the third quarter of this year. We helped to provide much-needed financial literacy to families, students and small business owners in our local communities, as well as assisted with the distribution of food and other essentials to seniors and other individuals in need. Giving back is a priority for First Choice – it is a huge part of our culture and a true passion of our employees and directors. Pictures and more information about these events can be found on the following pages.

We thank you once again for being a part of our First Choice family. As the year comes to a close, we wish all of you a happy and healthy holiday season and look forward to what the new year has in store for everyone.

Respectfully,

Peter Hui
Chairman of the Board

Robert M. Franko
President/Chief Executive Officer

First Choice Bank Awards and Recognition

First Choice Bank was just ranked No. 9 on LA Business Journal's list of the Most Profitable LA-Based Banks! The Journal's Banking & Finance Quarterly Report for the period ending June 30, 2019, notes FCB's percentage of return on assets for Q2 2019 landed it in the top 10. This is quite an accomplishment considering there are over 80 large and small financial institutions based in the Los Angeles area.

First Choice was again named one of the Best Banks to Work For in 2019, now two years in a row! The Best Banks to Work For program, which was initiated in 2013 by American Banker and Best Companies Group, identifies, recognizes and honors U.S. banks for outstanding employee satisfaction. A press release with full details and a link to the American Banker website can be accessed here: [FCB named one of the 2019 Best Banks to Work For](#). We are truly honored to earn this distinction, especially since we were one of only three banks in California recognized and the only bank in the SoCal area.

We are also proud to announce that FCB was recently recognized by Bank Director magazine as one of the top banks in the country for 2018. First Choice was ranked as the 15th best-performing bank with total assets between \$1 billion and \$5 billion and the 24th best-performing bank among all size categories. The ranking is a testament to the Bank's strong business model, the attractive markets we serve and our commitment to providing customers with a superior banking experience.

CB Resource, Inc., recently published its Top Ten Report, ranking the top 10 percent of community banks by peer group for Q2 2019 ([CB Resource Top Ten Report Q2 2019](#)). Out of 497 banks in the \$1 billion to \$5 billion range, First Choice

Bank was ranked No. 15! The strength of our key performance indicators (KPIs), such as asset growth, net interest margin and efficiency ratio, were the main drivers of this ranking.

We are pleased to report that for Q3 2019, First Choice Bank has once again been awarded the highest 5-Star Superior rating by BauerFinancial, a leading independent rating service for the nation's banking industry ([Bauer Financial Q2 2019 5-Star Rating](#)). Earning the 5-Star rating is a source of pride for the Bank as it is only given to financial institutions that are considered the strongest in the nation, excelling in areas such as capital, loan quality, profitability and more.

All of these accolades, among the fierce competition of so many large and small, local and nationwide banks, are a true source of pride for the Bank. We are grateful to our team members for all of their efforts and to our customers and shareholders for their continued confidence in First Choice Bank.



Active in Our Communities

During the month of August, several FCB employees and directors volunteered at the Los Angeles Regional Food Bank, helping to sort, inspect and package donated food items from stores and local food drives for community members in need. It was a great opportunity to directly impact those in need in our community and was a lot of fun, too! We also participated in the Ron Finley Project's 5th Annual Da FUNction Community Fun Fest by providing financial literacy through the LA Saves campaign, a program that seeks to motivate and encourage low- to moderate-income individuals and families to save money. There were many people who signed the pledge to start or continue saving, which will strengthen their financial futures.

In September, we connected with several groups to provide financial literacy in our communities. We spent a day helping fifth-grade students experience how the "real world" works by making financial decisions for themselves and their businesses at Junior Achievement's JA BizTown. Watching the students thinking about and making well-informed financial decisions was inspiring! We also volunteered at the PACE Seminar for Korean business owners: "Doing Business with the Utilities, the Government and the Private Sector." This event was a great opportunity for FCB to answer questions and provide financial tools to small business owners to encourage long-term success for their companies. As well, at the Access to Capital Summit event at the Macedonia CDC, First Choice volunteers not only provided financial literacy to the people of the Watts community but also introduced several financial products available to start-up business owners.



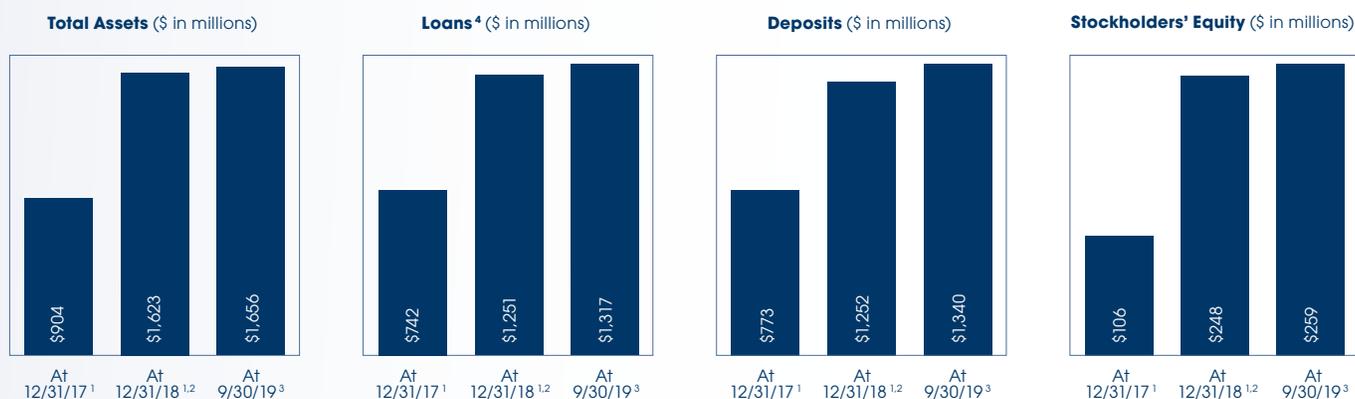
Consolidated Financial Highlights

Balance Sheet (\$ in millions)	At 12/31/17 ¹	At 12/31/18 ^{1,2}	At 9/30/19 ³
TOTAL ASSETS	\$904	\$1,623	\$1,656
LOANS HELD FOR INVESTMENT ⁴	\$742	\$1,251	\$1,317
DEPOSITS	\$773	\$1,252	\$1,340
STOCKHOLDERS' EQUITY	\$106	\$248	\$259

Growth (Year-to-date actual %)	At 12/31/17 ¹	At 12/31/18 ^{1,2}	YTD as of 9/30/19 ³
TOTAL ASSETS	4.8%	79.6%	2.0%
LOANS HELD FOR INVESTMENT ⁴	6.6%	68.6%	5.3%
DEPOSITS	2.1%	62.0%	7.0%
STOCKHOLDERS' EQUITY	3.1%	134.6%	4.4%

Key Performance Metrics (\$ in millions)	At 12/31/17 ¹	At 12/31/18 ^{1,2}	YTD as of 9/30/19 ³
NET INCOME	\$7.4	\$15.1	\$21.9
RETURN ON AVERAGE ASSETS	0.8%	1.3%	1.9%
RETURN ON AVERAGE EQUITY	7.0%	9.1%	11.6%
EFFICIENCY RATIO	59.6%	61.1%	49.0%
NON-PERFORMING LOANS OF TOTAL ASSETS	0.2%	0.1%	0.5%

Strong Growth



(1) Audited; (2) Acquisition of Pacific Commerce Bancorp completed on July 31, 2018; (3) Unaudited financial results at and for the nine months ended September 30, 2019; (4) Represents loans held for investment, net of premium/discout and deferred costs/fees.



Branch Locations

Corporate Headquarters

17785 Center Court Dr. N., Ste. 750 | Cerritos, CA 90703
Phone: 562.345.9092 | Toll Free: 877.256.9809
By Appointment Only

6th and Figueroa Branch

888 W. 6th St., Ste. 200 | Los Angeles, CA 90017
Phone: 213.613.5000
Mon-Fri: 9:00am-4:00pm

Alhambra Branch

407 W. Valley Blvd., Ste. 1 | Alhambra, CA 91803
Phone: 626.300.8987
Mon-Thurs: 9:00am-5:00pm | Fri: 9:00am-6:00pm
Sat: 10:00am-1:00pm

Anaheim Branch

2401 E. Katella Ave., Ste. 125 | Anaheim, CA 92806
Phone: 714.634.5119
Mon-Thurs: 9:00am-4:00pm | Fri: 9:00am-6:00pm

Carlsbad Branch

5857 Owens Ave., Ste. 106 | Carlsbad, CA 92008
Phone: 760.448.4700
Mon-Fri: 9:00am-5:00pm

Cerritos Branch

12845 Towne Center Dr. | Cerritos, CA 90703
Phone: 844.392.2842
Mon-Thurs: 9:00am-4:00pm | Fri: 9:00am-6:00pm

Chula Vista Branch

530 Broadway | Chula Vista, CA 91910
Phone: 619.422.5300
Mon-Fri: 9:00am-5:00pm

Manhattan Beach Private Banking Office

2321 Rosecrans Ave. | El Segundo, CA 90245
Phone: 310.696.6669
By Appointment Only

Pasadena Branch

918 E. Green St., Ste. 100 | Pasadena, CA 91106
Phone: 626.714.3232
Mon-Fri: 9:00am-4:00pm

Rowland Heights Branch

17458 E. Colima Rd. | Rowland Heights, CA 91748
Phone: 626.964.3400
Mon-Thurs: 9:00am-4:00pm | Fri: 9:00am-6:00pm

San Diego Loan Production Office

12730 High Bluff Dr., Ste. 100 | San Diego, CA 92130
Phone: 858.500.3098
Mon-Fri: 9:00am-4:00pm or By Appointment

West LA Branch

11300 W. Olympic Blvd., Ste. 100 | Los Angeles, CA 90064
Phone: 310.445.9033
Mon-Fri: 9:00am-4:00pm

www.FirstChoiceBankCA.com



First Choice Bank

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FCB Customer Grand Opening - CCTAN Center

First Choice congratulates our longtime shareholders and customers Marie and Gregory Tan on the grand opening of the CCTAN Center, a mixed-used development property in Glendale. We are so proud to see our FCB family members succeed!

